Postal Regulatory Commission Submitted 2/7/2018 3:44:15 PM Filing ID: 103718 Accepted 2/7/2018

## UNITED STATES OF AMERICA POSTAL REGULATORY COMMISSION WASHINGTON, D.C. 20268-0001

Annual Compliance Report, 2017

Docket No. ACR2017

## CHAIRMAN'S INFORMATION REQUEST NO. 15

(Issued February 7, 2018)

To clarify the basis of the Postal Service's FY 2017 Annual Compliance Report (ACR), filed December 29, 2017,<sup>1</sup> the Postal Service is requested to provide a written response to the following request. An answer should be provided as soon as it is developed, but no later than February 14, 2018.

## **International Mail**

Chairman's Information Request No. 1, question 1 requested the Postal Service to "provide Inbound Letter Post revenue data by country group and shape as described in Order No, 4215." On January 12, 2018, the Postal Service filed its response to CHIR No. 1, question 1 and aggregated revenue data under seal. On February 6, 2018, the Postal Service revised its response to CHIR No. 1, question 1. The Postal Service's revised response indicates that both the initial and revised responses to CHIR No. 1, question 1, do not solely provide aggregated revenue data for Inbound Letter Post mailpieces at Universal Postal Union (UPU) terminal dues rates. Rather, both

<sup>&</sup>lt;sup>1</sup> United States Postal Service FY 2017 Annual Compliance Report, December 29, 2017 (FY 2017 ACR).

<sup>&</sup>lt;sup>2</sup> Chairman's Information No 1, January 5, 2018, question 1 (CHIR No. 1).

<sup>&</sup>lt;sup>3</sup> Responses of the United States Postal Service to Questions 1-16 of Chairman's Information Request No. 1, January 12, 2018, question 1 (Responses to CHIR No. 1). See Notice of the United States Postal Service of Filing of USPS–FY17–NP31 and Application for Nonpublic Treatment, January 12, 2018 (Notice of Filing USPS–FY17–NP31).

<sup>&</sup>lt;sup>4</sup> Notice of the United States Postal Service of Filing of Revised Version of USPS-FY17-NP31 -- Errata, February 6, 2018.

responses appear to include market dominant negotiated service agreements (NSAs) volume data as inputs in the revenue calculation. To clarify CHIR No. 1, question 1, the Postal Service is requested to provide a written response to the following request.

Consistent with Order No. 4394,<sup>5</sup> please publicly provide revenue data, by country group and shape, for Inbound Letter Post, as defined in section 1130 of the Mail Classification Schedule for FY 2016. The provided revenue data should include only the revenue for mailpieces for which foreign postal operators paid UPU terminal dues rates. The response should not include revenue data for mailpieces for which foreign postal operators paid rates pursuant to Inbound Market Dominant Multi-Service with Foreign Postal Operators 1 NSAs or any other market dominant NSAs, which are separate products from the Inbound Letter Post product. The response should not include any revenue associated with tracked or registered mailpieces, which are also separate products from the Inbound Letter Post product.

By the Chairman.

Robert G. Taub

<sup>&</sup>lt;sup>5</sup> Determination to Unseal the Material Filed in Response to Chairman's Information Request No. 1, Question 1, January 26, 2018 (Order No. 4394).